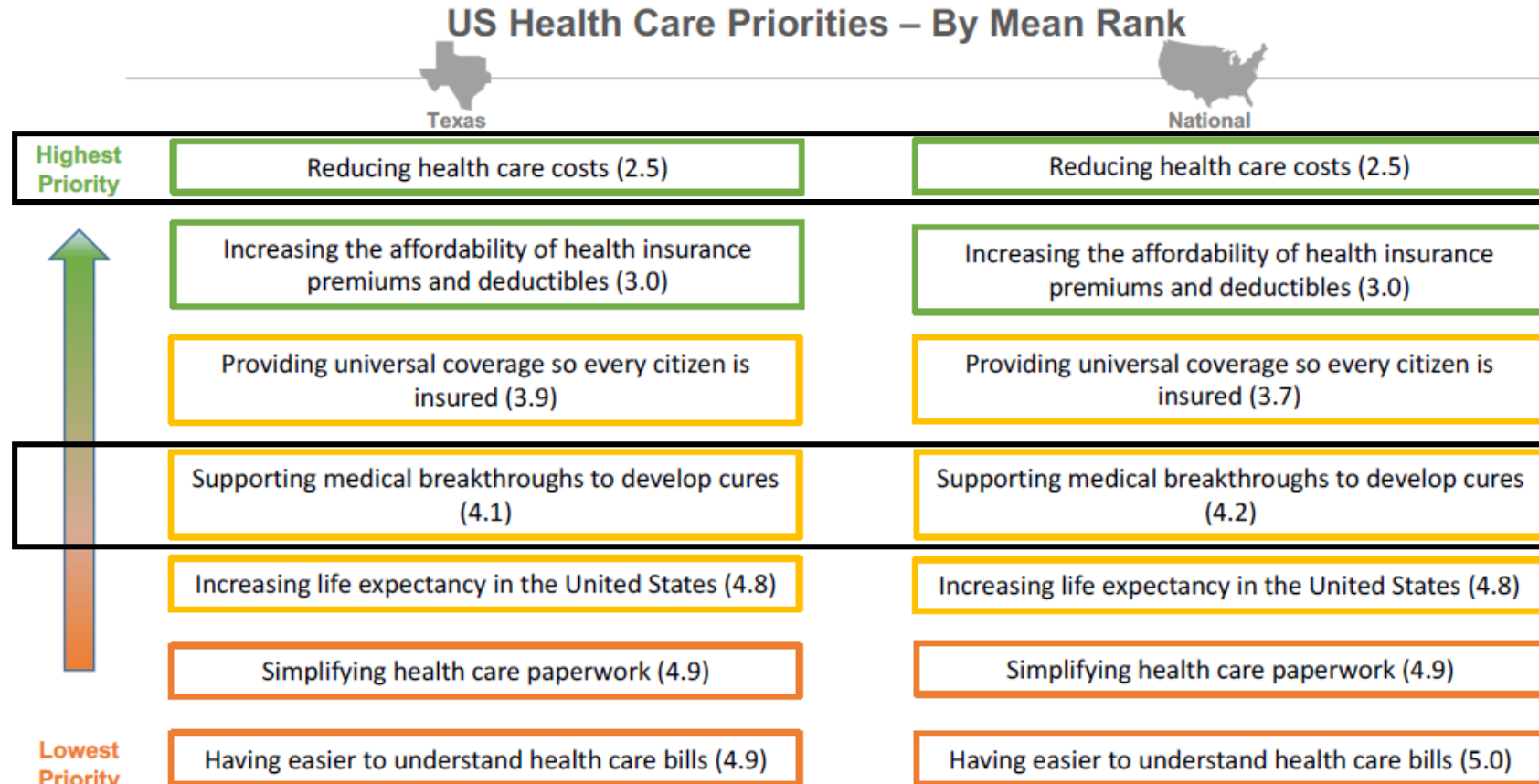




Lowell Stanton
Vice President, Regional CFO – Houston Methodist
December 3, 2018

The Texas Picture

Continue to innovate while reducing the cost of care



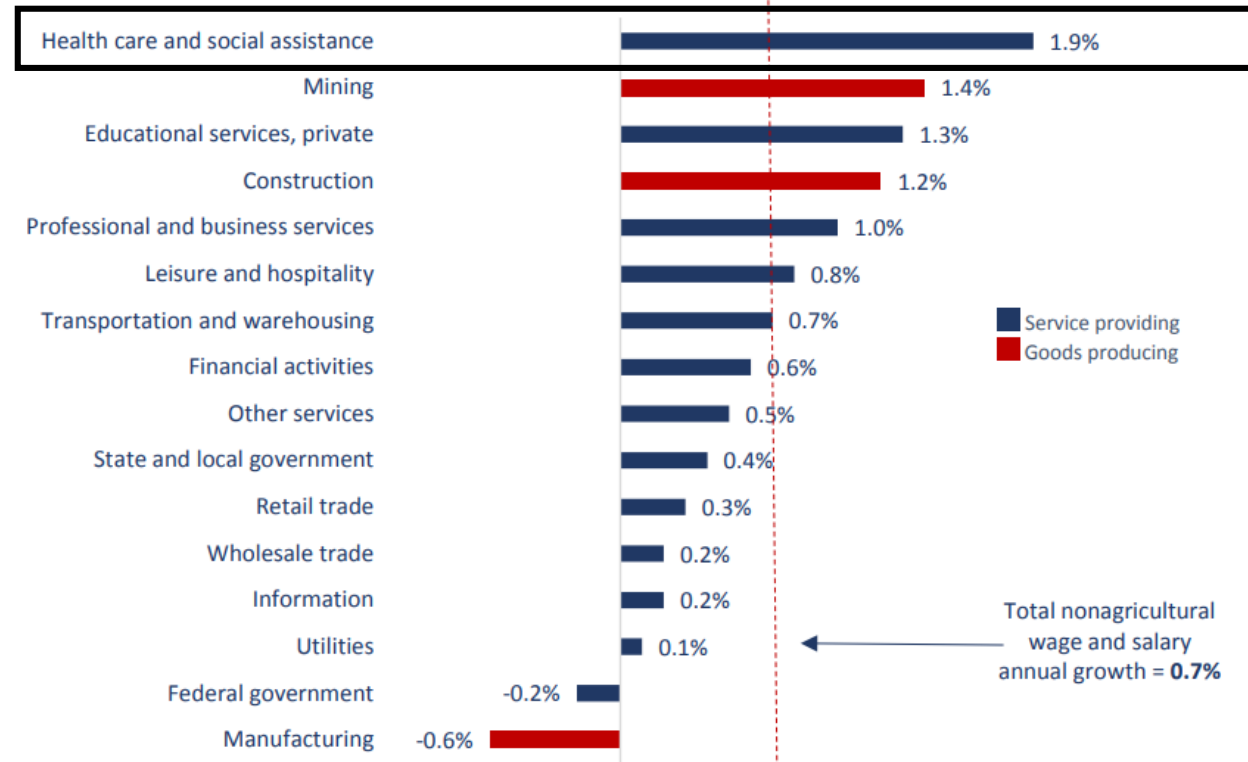
BASE: ALL QUALIFIED RESPONDENTS (n=1018 Texas; n=3910 National excl. Texas)
 Q100 Below are several statements describing key US healthcare priorities. Based on your opinion, please rank these statements, in the order of priority where 1 is the highest priority and 7 is the lowest priority for the US healthcare system.

Health Sciences

A variety of career opportunities

Chart 4. Projected percent change in industry employment, 2016-26

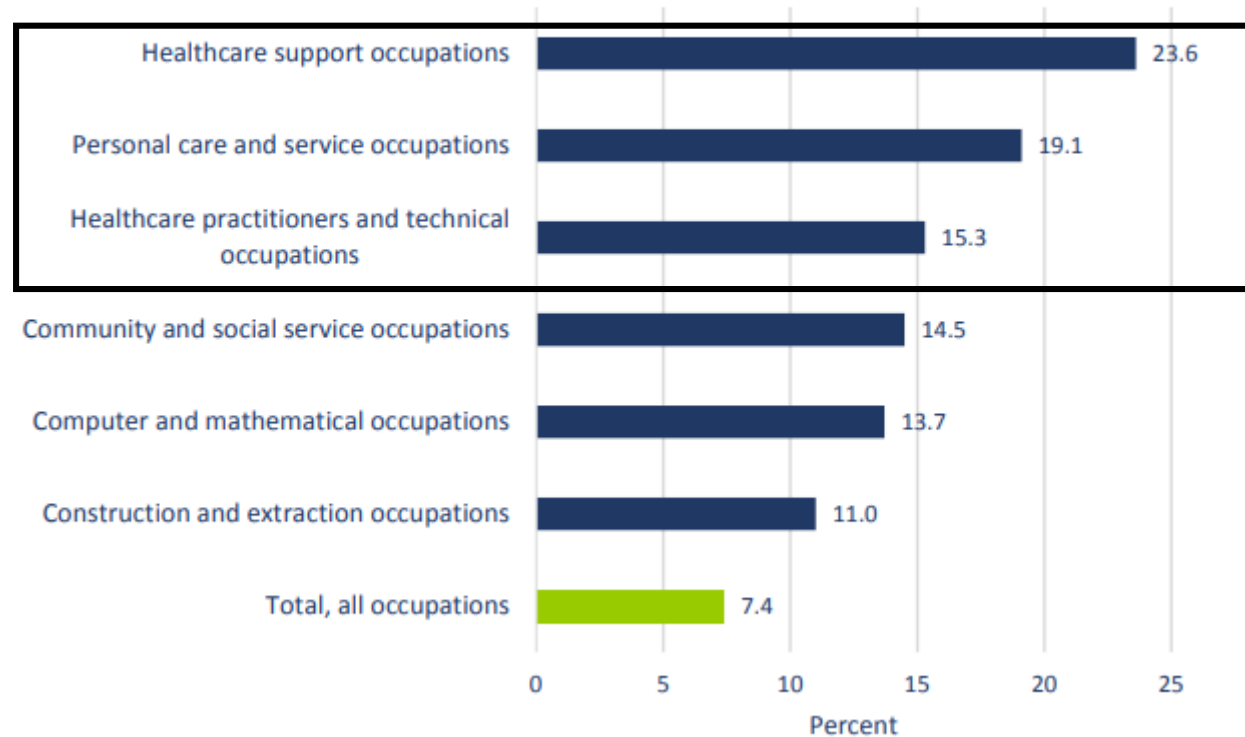
Annual rate of change for wage and salary employment, projected 2016-26



Health Sciences

A variety of career opportunities

Chart 5. Projected percent change, by select occupational groups, 2016-26



✓ **1 in every 5 new jobs by 2026**

Health Sciences

A variety of career opportunities

Chart 1. Ten fastest growing occupations, projected 2016-26

	Percent change, projected 2016-26	Employment change, projected 2016-26 (in thousands)	Median annual wages, May 2016
Solar photovoltaic installers	104.9%	11.8	\$39,240
Wind turbine service technicians	96.3%	5.6	\$52,260
Home health aides	47.3%	431.2	\$22,600
Personal care aides	38.6%	777.6	\$21,920
Physician assistants	37.3%	39.6	\$101,480
Nurse practitioners	36.1%	56.1	\$100,910
Statisticians	33.8%	12.6	\$80,500
Physical therapist assistants	31.0%	27.4	\$56,610
Software developers, applications	30.7%	255.4	\$100,080
Mathematicians	29.7%	0.9	\$105,810

✓ **50%** of fastest growing occupations are in **Health Sciences**

Top 10 Medical Trends & Innovations in 2019

1. **Alternative therapies** for pain management
2. The **advent of AI** in healthcare
3. Expanded window of time for **acute stroke intervention**
4. **Advances in immunotherapy** for cancer treatment
5. Patient-specific medical devices created through **3D printing**
6. **Virtual reality programs** to enhance medical education
7. New tools and technologies for **prehospital stroke diagnosis**
8. Innovation in **robotic surgery**
9. Innovation in **mitral and tricuspid valve percutaneous replacement and repair**
10. RNA-based **gene therapies**



THE VISION FOR THE SECOND CENTURY

Houston Methodist will set a new standard for leading academic medical centers through *unparalleled safety, quality, service and innovation.*

HOUSTON
MethodistSM
LEADING MEDICINE

Houston Methodist Sugar Land History



1998 – 2008

22 beds → 54 beds

2008 – 2018

54 beds → 347 beds

2018 – 2028

What does the next decade
look like?

Houston Methodist Sugar Land

- **4th** largest employer in Fort Bend County
- **Largest** healthcare employer in Fort Bend County

Overall Rank	Employer	# of Employees
1	Fort Bend ISD	10,000
2	Lamar CISD	4,700
3	Fort Bend County	2,626
4	Houston Methodist Sugar Land Hospital	2,200
5	Fluor Corp.	2,088

Healthcare Rank	Employer	# of Employees
1	Houston Methodist Sugar Land Hospital	2,200
2	Oak Bend Medical Center	1,164
3	Texana Center	867

Employee Engagement

Employee Opinion Survey 2018

- **Houston Methodist: 97th percentile** compared to Press Ganey's National Healthcare Average
- **Houston Methodist Sugar Land: 96th percentile** compared to Press Ganey's National Healthcare Average
 - 2,212 employees invited to participate. We had 86% participation. 1,912 participated in the survey.
- **Top Organizational Strengths**
 - Values employees from different backgrounds
 - Provides high quality care and service
 - Makes every effort to provide safe, error-free care to patients
 - Conducts business in an ethical manner
 - Treats employees with respect

Hot Jobs & Average Salaries

Job Title	Average Salary
Physical Therapist	\$68,450 - \$111,000
Occupational Therapist	\$73,000 - \$100,160
Registered Nurse	\$58,000 - \$100,000
Director of Nursing	\$146,000
Staff Pharmacist	\$84,000- \$121,200

Job Title – Requires High School Degree	Average Salary
Patient Care Assistant	\$20,400 - \$34,000
Pharmacy Technician	\$14,000 – 47,000
Patient Access Specialist	\$37,200
Environmental Services Specialist	\$26,500
Food & Nutrition Specialist	\$26,500

Youth Volunteer Program

➤ **Criteria**

- 16 to 18 years old (must be 16 by 6/1/19)
- Able to successfully complete a background check
- Commit to completing at least **50** hours and be available for the majority of the 10 weeks from early June through mid-August
- Available to attend Hospital Orientation

➤ **Application Requirements for New Applicants**

- Copy of most recent **report card** (not progress report), with C or above average
- One copy of the applicant's picture ID.
- One letter of recommendation from a teacher or counselor

HOUSTON
MethodistSM
LEADING MEDICINE